

# Local Market Update – January 2014

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE OF HILTON HEAD ISLAND AND THE HILTON HEAD AREA ASSOCIATION OF REALTORS®



**- 33.3%**

Change in  
New Listings

**- 20.0%**

Change in  
Closed Sales

**- 23.4%**

Change in  
Median Sales Price

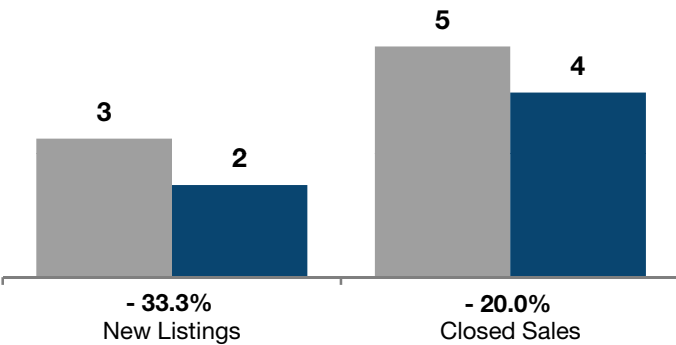
## 11: Indigo Run

	January			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	3	2	- 33.3%	3	2	- 33.3%
Closed Sales	5	4	- 20.0%	5	4	- 20.0%
Median Sales Price*	\$800,000	<b>\$612,500</b>	- 23.4%	\$800,000	<b>\$612,500</b>	- 23.4%
Percent of List Price Received*	95.8%	<b>95.1%</b>	- 0.7%	95.8%	<b>95.1%</b>	- 0.7%
Days on Market Until Sale	138	<b>91</b>	- 33.9%	138	<b>91</b>	- 33.9%
Inventory of Homes for Sale	29	<b>27</b>	- 6.9%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

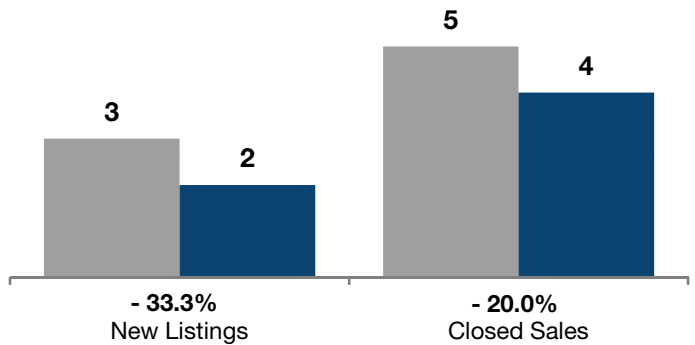
### January

■ 2013 ■ 2014



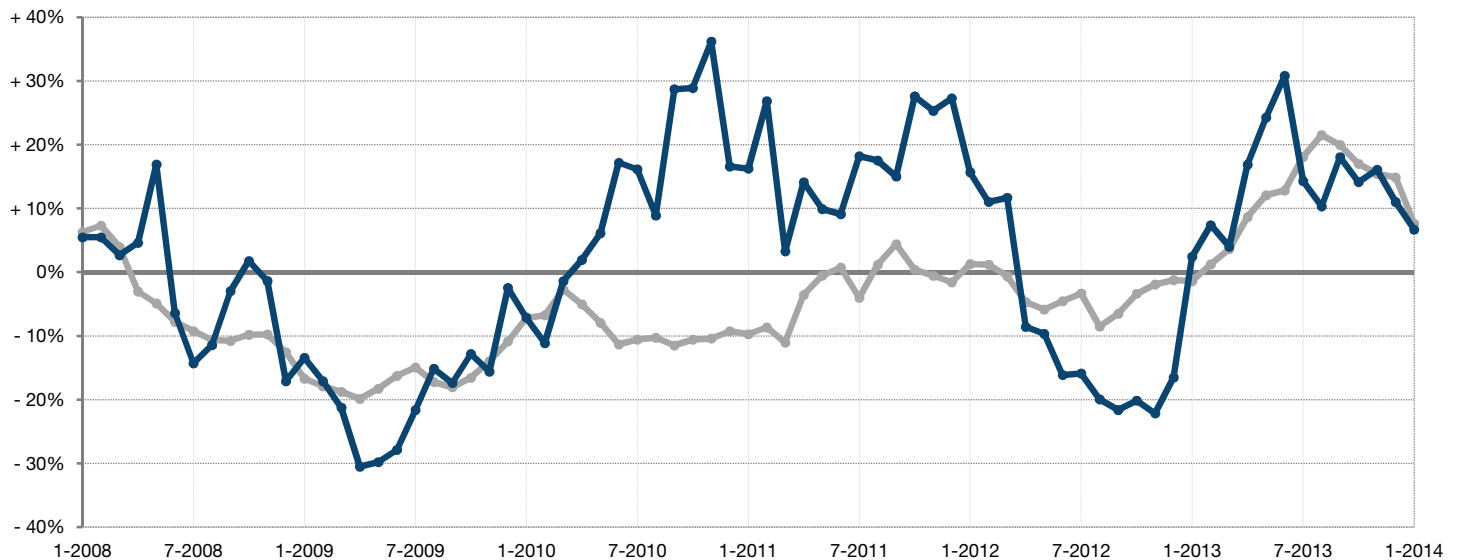
### Year to Date

■ 2013 ■ 2014



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
11: Indigo Run — 11: Indigo Run



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data is Copyright © 2014 All Rights Reserved. MLS of Hilton Head Island. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.